ColdPoint Logistics Breaks Ground on Cold Storage Facility at New Rail-Served Site in Logistics Park Kansas City

EDGERTON, Kan. (September 8, 2016) — ColdPoint Logistics, a temperature-controlled logistics leader and affiliate of NorthPoint Development, has broken ground on a 163,318 square-foot cold storage distribution facility at Logistics Park Kansas City (LPKC) in Edgerton, Kan. ColdPoint will be the first tenant in the newly available North Park at LPKC, which is 300 acres dedicated to rail-served sites within the 1,700-acre inland port.

Served by freight transportation leader, BNSF Railway, North Park at LPKC has shovel ready sites with capacity for 3.4 million square feet of rail-served space available for immediate development. North Park is adjacent to the only full-service intermodal facility in the western two-thirds of the United States, giving tenants the unique ability to combine BNSF’s direct-rail / carload with domestic and international intermodal service. This advantage led ColdPoint to select North Park at LPKC for its cold storage facility.

Another attractive feature for ColdPoint is the more than four miles of roads surrounding LPKC that are designated as a heavy-haul corridor to support truck traffic for non-standard, heavy loads, which is extremely beneficial to agri-business exporters.

“By locating at LPKC, which is in the heart of America’s agricultural corridor, ColdPoint can leverage BNSF’s intermodal and direct-rail service to revolutionize the global food logistics industry,” said Diogo Lobo, Chief Executive Officer of ColdPoint Logistics. “Because we are close to where animal protein and other Midwestern food products are produced, we have discovered an innovative and efficient way to export to foreign markets.”

Containers used to import products to Kansas City will be loaded with fresh and frozen food products at ColdPoint’s LPKC facility, shipped via BNSF’s rail network to the west coast and loaded directly onto ocean carriers.

“Our approach will change the traditional refrigerated logistics business model,” added ColdPoint’s Vice President of Operations and food industry veteran, Dane Bear. “This efficient, central source solution offers tremendous cost savings for ColdPoint customers. It is simple and sustainable, since we are nearly eliminating truck traffic and bypassing port congestion. We believe our LPKC location and innovative business model can replace the need for cold storage facilities at west coast ports.”

Anticipated to be operational by August 2017, ColdPoint’s new modern and efficient facility will include convertible zones, blast freezing and a -10 degree freezer for slow freezing. With more than 6.6 million cubic feet, the building will have storage capacity of 15,300 pallet positions — with expansion opportunities available to meet customer demand.

ColdPoint currently operates a temporary high-velocity, refrigerated cross-dock facility at LPKC. With 15 loading bays, the USDA inspected facility has capacity for hundreds of transactions per week and handles export, domestic and import loads.

— more —
“Timing is everything for temperature-controlled volume shippers. When perishable products sit in containers at a port susceptible to labor and congestion problems, overseas customers get nervous,” explains ColdPoint customer and Director of Transportation for Seaboard Foods, Joe Goodwin. “ColdPoint is the missing link for one-stop shipping. Being located at LPKC makes sense, since products can get anywhere within four days from Kansas City. ColdPoint offers a cost-effective central consolidation point that presents opportunities for shippers of all sizes throughout the Midwest.”

For more information about available rail-served sites at North Park, contact John Rider at john.rider@bnsf.com, 913.551.4148 or visit www.logisticsparkkc.com/NorthPark.

About ColdPoint Logistics
An affiliate of NorthPoint Development, the master developer of Logistics Park Kansas City, ColdPoint Logistics is reinventing the global fresh food farm to fork movement. Led by international food manufacturing and supply chain industry experts, ColdPoint leverages decades of experience and its location in the heart of America’s breadbasket to deliver a simple yet innovative technology-driven solution for storing, shipping and transloading agricultural products. Located at LPKC, close to the source of food production, ColdPoint’s approach allows cargo owners and shippers to reduce the number of transloads required, which decreases trucking mileage and pollution, eliminates reliance on cold storage at port facilities and cuts domestic drayage. For more information, visit www.coldpointlogistics.com or call 913.229.3800.

About Logistics Park Kansas City
LPKC is a 1,700-acre master-planned distribution and warehouse development in Edgerton, Kan., just southwest of downtown Kansas City. It is anchored by BNSF Railway’s newest intermodal facility, which opened in late 2013. LPKC is a world-class inland port with capacity for 17 million square feet of industrial buildings. There are 6.5+ million square feet of new distribution facilities at LPKC, with speculative and build-to-suit opportunities available. Companies located at LPKC benefit from significant transportation savings and direct access to a heavy-haul corridor. For more information about the benefits of co-locating at LPKC, visit www.logisticsparkkc.com.

About NorthPoint Development
NorthPoint Development is a privately held real estate development company specializing in complex master-planned projects. NorthPoint has logistics-oriented developments in 11 markets across the United States and serves as the exclusive real estate developer of LPKC. Typical discussions with prospective tenants include decreasing operating costs, matching empty containers with export loads, decreased drayage expenses, and increasing utilization of domestic intermodal services. For lower volume shippers, typical savings represent 30-40% of the total costs of occupancy. For higher volume shippers, combined savings can represent the entire cost of occupancy. Visit www.beyondthecontract.com for more information. NorthPoint is represented by Kevin Wilkerson and Phillip Algrim, with JLL. For leasing opportunities at LPKC, contact JLL at 913.469.4600, or visit www.jll.com.

About BNSF
BNSF Railway is one of North America’s leading freight transportation companies. BNSF operates approximately 32,500 route miles of track in 28 states and also operates in three Canadian provinces. BNSF is one of the top transporters of consumer goods, grain and agricultural products, low-sulfur coal, and industrial goods such as petroleum, chemicals, housing materials, food and beverages. BNSF’s shipments help feed, clothe, supply, and power American homes and businesses every day. BNSF and its employees have developed one of the most technologically advanced and efficient railroads in the industry. We work continuously to improve the value of the safety, service, energy, and environmental benefits we provide to our customers and the communities we serve. You can learn more about BNSF at www.BNSF.com.

# # #